



SAULE

C O N S U L T I N G

COMPANY PROFILE

WE DELIVER LANDMARK PROJECTS

At Saule Consulting we offer a range of advisory services and professional support for medium to large SMEs within various sectors with the aim of assisting them to achieve their goals - a stalwart supporter of each individual business.

We constantly strive for innovative and valuable approach to give our clients a competitive edge. We invest in developing strong sectoral expertise as well as the technological, scientific and soft skills in order to provide our clients with the most suitable service. We deliver a timely, responsive and efficient service that is tailored to the needs of each individual client based on its needs and objectives. We aim to provide objective advice to ensure clients complete the right deal at the right price



A REPUTATION FOR EXCELLENCE



WE BUILD PARTNERSHIPS



GUIDED BY COMMITMENT



A TEAM OF PROFESSIONALS

OUR VISION

To uphold a reputation of reliability, quality and effective services provision to our clients.

OUR MISSION

Our mission is be a globally recognized consulting and advisory firm empowering and assisting businesses to achieve growth and create value. We are dedicated to our clients and ensure trust, integrity, quality, respect and are committed to creating value for our shareholders.



OUR VALUES

- **LEADERSHIP**

Lead by example and invest in others to follow the guidelines of leadership

- **PERFORMANCE:**

Perform with purpose, pride and a positive attitude

- **INTEGRITY:**

Uphold ethics and principles in all dealings and decision making. Being open, honest and respectful to our colleagues, clients and all stakeholders.

- **AGILITY:**

Encourage all staff to be adaptive, risk-taking, follow through their best ideas and make them happen

- **ADAPTABILITY:**

Embrace and drive change

- **TRANSPARENCY:**

Encourage employees to take initiative by creating an environment that accepts mistakes, thus encouraging employees to make decisions

- **INCLUSIVITY:**

Build a positive close-knit team that works by the values of the company, communicate and collaborate effectively.



SAULE
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MEET OUR TEAM



Neo Talane

LLB (University Of Johannesburg)

HDip Insolvency Law And Practise (Cum Laude) (University Of Johannesburg)

Ms Talane is a corporate commercial attorney with over 10 years post admission experience. She has garnered experience in Mergers and Acquisitions (M&As), structured and general finance (including loan transactions, preference shares and debt security structures), BEE transactions involving various funding and M&A characteristics and private equity transactions (including fund formation, M&As management arrangements, finance arrangements and post-formation investment transactions).

Ms Talane has advised financial institutions, development funding institutes, investment and private equity funds as well as government and governmental agencies.

She also provides deal structuring advisory services to clients regarding commercial and contractual matters.

In addition, Ms Talane is a member of the panel of approved Provisional Liquidators and Trustees of the Master of the High Court of South Africa.



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MEET OUR TEAM



Dudusile Ledwaba

CA (SA) CFA

B.Bus.Sci (Finance) (University Of Cape Town)

Post Graduate Diploma In Accounting (University Of Cape Town)

Chartered Financial Analyst (CFA Institute)

Financial Modelling And Valuation Analyst (Institution Of Corporate Finance)

Ms Ledwaba is a Chartered Financial Analyst with the CFA Institute. She is a financial modelling and valuation analyst, certified by the Corporate Finance Institute.

Ms Ledwaba has advised local and international clients, having garnered experience in structured finance, including term debt; restructuring and refinancing; mergers & acquisitions; strategic partnership structuring; financial modelling; corporate valuation and compilation of investment packs across the African continent. Her particular focus is on the public, retail, financial services, infrastructure, mining and industrial sectors.

Ms Ledwaba is a passionate leader with first class communication and interpersonal skills. She has a track record of management skills as well as extensive knowledge of current economic, social and regulatory issues.



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MEET OUR TEAM



Kabelo Ledwaba

Kabelo is a business development manager with a wealth of experience in seeking out new business opportunities for organizations; specializing in developing, coordinating, negotiating and implementing plans designed to increase existing business and capturing new opportunities.



SAULE
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OUR SERVICES

OUR SERVICES



MERGERS & ACQUISITIONS

- › Acquisitions
- › Disposals
- › Black Economic Empowerment Transactions
- › Management buy-outs
- › M&A Financing strategies



TRANSACTIONAL SERVICES

- › Pre-Deal Evaluation
- › Transaction evaluation
- › Deal Structuring
- › Vendor assistance
- › Contract Negotiation
- › Integration
- › Post-Deal Implementation
- › Financial and Legal Due Diligence investigations



VALUATION SERVICES

- › Transaction valuations
- › Purchase Price allocation
- › General Business Valuations
- › Financial Modeling



CORPORATE & COMMERCIAL LAW SERVICES

- › We offer a full spectrum of Corporate and Commercial Law services. These services include transactional and regulatory services.



OUR SECTORS



**ENERGY &
INFRASTRUCTURE**



INDUSTRIAL



MINING



PRIVATE EQUITY



TELECOMS



**TRANSPORT &
LOGISTICS**



RETAIL



**REAL ESTATE &
CONSTRUCTION**



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CONTACT DETAILS

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